

Head of Research & Strategy

(Amsterdam, Fulltime)

Who we are looking for:

The Head of Research & Strategy is an authentic team player who stimulates the R&S team and the wider Redevco organisation to constantly challenge its own beliefs in order to deliver the best possible result for its stakeholders. Based on solid experience in the real estate market s/he easily translates macro trends into strategic priorities and subsequently makes tactical recommendations to address the requirements of each investment mandate.

S/he has well developed communication skills and is able to produce high quality reports that are compelling and effectively tuned to their audience. Effective transmitter of strategic messages in multiple settings and levels.

Furthermore, s/he will distinguish her/himself by:

- Client orientation and market facing attitude; strong external orientation and able to position Redevco's strategy in that context
- Providing "output that works" to (internal) clients (Fund, Countries, Leadership) and external parties
- Ability to create a vision and prepare for necessary decision making based on analytical skills, clarity in thought and compelling reasoning
- Setting clear priorities, organising and planning, multi-tasking and being prepared
- Autonomous thinking, but operating in a framework
- Being ahead of the curve, self-starting, ability to anticipate obstacles and driving for solutions
- Effective communication skills, aligned with the audience and content; engaging and compelling
- Collaborating effectively and creating results through effective positioning of his/her role in the wider network

Positioning:

The Head of Research & Strategy is a management position within Fund Management Team, reporting to MD Fund Management.

Key responsibilities:

- Developing well substantiated strategic views that support the creation of successful investment strategies in the context of existing and potential new investment mandates, leading to Redevco's positioning as a diversified, trusted partner in urban real estate.
- Proposing and analysing research models regarding the portfolios short-term and long-term strategy (timing, allocation per fund/country and asset level (i.e. type, size, etc.)

- Providing fact-based input to Redevco leadership on various commercial decisions, e.g. investment and divestment, strategic orientation, portfolio composition, etc.
- Understanding and supporting the investment rationale of proposals as an outcome of the Strategic Business Plan
- Analysing the performance and the portfolio characteristics of competitors and other relevant market parties; able to transform this into useable management information for Redevco leadership
- In direct connection with the broader region's property market in terms of market knowledge and information, also by maintaining close contact with external research organisations and leading opinion makers

Key performance indicators:

- Quality of research and analysis: thorough, structured and in line with demand (i.e. meet the requirements or needs of stakeholders)
- Clear and concise presentation of the results and recommendations: both orally and in writing, formal and informal and aligned with the audience and content
- Driven by collaborative effort
- Output of her/his activities needs to result in practical, ready-to-use products that are accessible, respond to the need and "sells itself"

Qualifications:

- Academic degree in relevant field of expertise (e.g. – Social Geography, Urban Planning, Economics, Business- and/or Financial Economics etc.)
- Further advanced business studies (MBA, MRE or CFA) could be considered an advantage, although business experience and track record are considered equally (if not, more important)
- More than 7 years of professional experience in relevant functions
- Experience with one or more of Redevco's key investment segments: retail, offices, residential, leisure, mixed use
- Affinity with innovation (following trends but also capable to apply innovation in investment strategies)
- Fluent in English and Dutch, both oral and written

If you are interested in this position, we look forward to receiving your application. Please email to: edith.verbossen@redevco.com